



FONDAZIONE SAME

Management Report

2019

The Spiritual Will and Testament of Francesco Cassani

“ In the event of my death, I want my heir to remember that SAME, with the help of my poor, dear brother Eugenio, was created not to make a profit but to give Italy a prestigious industry in the field of tractors and combustion engines.

I want to tell the man who runs SAME to be inspired as far as possible by the concept of unity and to avoid initiatives that take SAME away from its core. The company was founded on the construction of tractors and it must continue in this vein, striving to improve construction, without neglecting the steadfast pursuit of cost-effectiveness and modern machinery.

In the future, competition will be even fiercer, so continuity as well as updated products are essential.

The people who work with me today in the technical field, in sales and administration are trustworthy [...].

I advise avoiding business and financial speculations. I would recommend not making the factory too big and always having a financial safety net, to deal with the crises that can always affect a company.

To all staff, I would like to extend my affection and thanks for their dedication to SAME.

I recommend to the person taking over from me to act, inspired by my values of being an enthusiastic, humble and tenacious worker. To act with the utmost impartiality with staff and make every effort to stop any rivalry among co-workers; workers must rise through the ranks based on merit and be inspired by the sincerest loyalty and honesty to everyone.

As technology develops, the development of gas turbines is an interesting prospect. It would be advisable above all to follow the experience of other companies before venturing into studies that would be economically disastrous.

I would have many other things to say but I would like to end, giving the people who will continue my work a message to run the company in a healthy and honest way, trusting in their wisdom and integrity.

May God bless you and help you, rewarding you for the work you will soon perform. ”



Ing. Francesco Cassani

SAME



Fondazione SAME

WHERE OUR VALUES AND SOCIAL COMMITMENT FIND A SOLID FOUNDATION ON WHICH TO GROW.

Enthusiasm. Humility. Tenacity. These are the values conveyed by Francesco Cassani, founder of SAME with an innovative spirit and highly evolved entrepreneurial vision, and his brother Eugenio which have always accompanied us. Generation after generation, they have paved the way for our growth, which has been inextricably linked to that of our community and to that of Italian society, quickly expanding into the rest of the world. The Fondazione SAME foundation, established in 2017 in collaboration with SDF on the occasion of the company's 90th anniversary, was created for the express purpose of extending these values beyond the confines of business, to give a more solid and structured foundation to our philanthropic commitment, to our dedication to civil society, and to our support for those entities that conduct research and relevant studies in the scientific field.

Starting each day from the place where it all began: our historic offices in Treviso.



Francesco Carozza
President of
the Fondazione SAME foundation



FONDAZIONE SAME

Enthusiasm. Humility. Tenacity.



Our projects:

TERRITORY, RESEARCH, FUTURE, AND SOCIETY:
THE BEST INITIATIVES TO BELIEVE AND INVEST IN.

SUPPORT AND PROMOTION OF EDUCATION

To dedicate spaces created for the practice of technical and scientific activities to future generations, creating new opportunities for meeting and discussion that is focused on the development of food farming knowledge.

- **Ganassina Farm**
- **Quattro Stagioni Association**
- **ENFAPI**

SUPPORT MEDICAL SCIENCE AND SCIENTIFIC RESEARCH

To support medical science in its achievement of new milestones in diagnosis and treatment, also by supplying cutting edge instruments and by helping to train healthcare personnel who will be ready to provide excellent care.

- **San Raffaele Hospital:**
 - **A.Ce.S.M., NPO**
 - **Dermatology and Cosmetology Unit**
 - **Amici di URI Association, NPO**
- **BergamoScienza Festival**
- **Maria Letizia Verga Commission, NPO**

PROVIDE ASSISTANCE TO THE WEAKEST AND MOST IN NEED

To safeguard the life and dignity of children, the elderly, and men and women who live in difficult social conditions or in conditions of domestic distress. Facilitating, through social inclusion projects, integration, which is a fundamental right of all human beings, no one excluded.

- **Don Gino Rigoldi Foundation, NPO**
- **Comunità Nuova Association, NPO**
- **San Patrignano Social Agricultural Cooperative**
- **IL TETTO Association - SIPEC Foundation**
- **SIM-PATIA**
- **Omnibus 70 - Municipality of Treviglio**

SAFEGUARDING OF ITALY'S CULTURAL AND ENVIRONMENTAL HERITAGE

To recover, protect, and promote Italy's cultural, environmental, and artistic heritage.

- **FAI - THE ITALIAN ENVIRONMENTAL FUND**

FIGHT AGAINST HUNGER AND POVERTY IN AFRICA

To provide tangible hope for a better future in places that need food support, reliable access to healthcare, improved sanitary conditions, and new perspectives regarding growth, education, and technological and social development.

- **Solidarietà Passionista, NPO - Tanzania**
- **Same Diocese - Tanzania**
- **Enzo Missoni Oasis Association, NPO - Burkina Faso**

Report

Established in 2017, the Fondazione SAME foundation has seen and is seeing a substantial increase in its numbers, projects, and results. The activity in which the Foundation was most involved in 2019 was the aid given to the students at the VTC St. Joseph school of the Same diocese in Tanzania, helping to expand the school with the construction of three buildings which now house classrooms and dormitories and donating forty bicycles (made in Africa and designed specifically for the dirt roads in those regions) to local students to help them get to school. Still in Tanzania, in Zenneti, approximately 200 km from Same, the Foundation launched a new project in support of a Passionist outreach initiative working to provide essential equipment for a hospital in the final stages of construction in a remote and poor rural area. Also in Africa, the foundation continued to support the Enzo Missoni Oasis' charitable project in Burkina Faso for the completion of an agricultural allotment equipped with a drip irrigation system.

In Italy, in Treviso, a project was approved for the renovation of the Ganassina Farmhouse, a school building belonging to the Gaetano Cantoni State Agricultural Institute, where the concepts learned in the classroom are put into practice. The renovation will begin in 2020 and is expected to be completed within the next year. New partnerships with the BergamoScienza Festival, one of the most important Italian events for the dissemination and promulgation of scientific research, have been established. In addition to financial support, the Fondazione SAME foundation has also made its auditorium at the SDF offices in Treviso, its historic archives, and the SAME Museum, available for events that the festival has organised.

The Foundation has reaffirmed its commitment to scientific research by supporting the San Raffaele Hospital and to providing assistance to marginalised youth by supporting the Milano Comunità Nuova Association and the Don Gino Rigoldi Foundation. In 2019 it confirmed its financial support of well-established initiatives like the Il Tetto Association in Brescia, the Omnibus 70 project and the Enfapi Consortium in Treviso, the Maria Letizia Verga Commission, the San Patrignano community, FAI-Italian Environmental Fund, and the Sim-patia social cooperative.

In 2019 the Fondazione SAME foundation made contributions totalling €435,904 as compared to €252,356 in 2018 and sustained expenses equal to €23,136 for its operational management, as compared to €11,875 in 2018, benefiting constantly from the work of volunteers who oversee the organisation's governance.

Summary of contributions made: (euros)	2018	2019
Ganassina Farm	-	-
San Raffaele Hospital (detailed below):		
• A.Ce.S.M NPO	72,556	96,321
• Dermatology and Cosmetology Unit	20,000	20,000
• Amici di URI Association, NPO	3,000	3,000
BergamoScienza Association	-	35,000
Maria Letizia Verga Commission, NPO	-	10,000
Don Gino Rigoldi Foundation, NPO	18,000	18,000
Comunità Nuova Association, NPO	57,000	89,374
San Patrignano Social Agricultural Cooperative	-	10,000
Il Tetto Association - SIPEC Foundation	10,000	10,000
Omnibus 70 - Municipality of Treviglio	12,200	12,200
FAI - Italian Environmental Fund	5,000	5,000
Solidarietà Passionista NPO - Tanzania	-	16,000
Same Diocese - Tanzania	26,600	106,329
Enzo Missoni Oasis Association NPO - Burkina Faso	12,000	-
Other contributions	16,000	4,680
Combined Total:	252,356	435,904

Ganassina Farm

NEW SPACES IN WHICH TO STUDY AND DEVELOP MORE ENVIRONMENTALLY SUSTAINABLE AGRICULTURAL METHODS.

The Fondazione SAME foundation has chosen to invest in the next generation, working to create spaces that are better suited to the practice, development, and knowledge of the most highly evolved agricultural techniques. To achieve this objective, it has offered its financial support to the municipality of Treviglio, in collaboration with the province of Bergamo and the G. Cantoni Agricultural College, for a project to renovate the Ganassina Farmhouse, a school building in which the institute has historically conducted the practical portion of its teaching activity.



• since 2017



PROVINCIA DI BERGAMO



San Raffaele Hospital

THREE PROJECTS, A SINGLE OBJECTIVE.
FACILITATE RESEARCH AND DIAGNOSIS TO FIND A CURE.

The evolution of medical research represents the evolution of our society's health. That's why the Fondazione SAME foundation has decided to collaborate with the San Raffaele Hospital in Milan, in particular with the Institute of Experimental Neurology, Dermatology and Cosmetology Unit and Urological Research Institute.



A.Ce.S.M., NPO PROJECT • since 2017

To strengthen research activities and patient care by obtaining funds for diagnostic instruments, scholarships, training of paramedic personnel, and professional development activities.



THE DERMATOLOGY AND COSMETOLOGY UNIT PROJECT

• *since 2017*

To pursue innovation in treatment and research in the field of dermatological pathologies and to support diagnosis and treatment through the purchase of equipment and the training of specialised personnel.



“FRIENDS OF URI”, NPO PROJECT • since 2018

To support scientific research in the urological field in order to facilitate the study of oncological and functional illnesses which today are of enormous public health and clinical relevance.



BergamoScienza

AN IMPORTANT PARTNERSHIP AND A COLLABORATION THAT PRODUCES KNOWLEDGE.

The Fondazione SAME foundation has partnered with BergamoScienza, an association that organises a festival whose purpose is to promote a new culture of popular science, also by providing greater access to knowledge. By promoting awareness above all, to younger generation of the problems that surround us and to offer possible solutions rooted in the shared awareness of new frontiers of knowledge.

• *since 2019*



Maria Letizia Verga Commission, NPO

IMPROVED QUALITY OF TREATMENT FOR IMPROVED QUALITY
AND PROSPECTS OF LIFE.

The Fondazione SAME foundation supports the activities of the Commission, made up of doctors, healthcare workers, parents, and volunteers, whose objective is to provide children suffering from leukaemia with the most qualified medical treatment and psychosocial assistance possible, in order to improve their chances of getting well and ensure that they have the best quality of life, and, at the same time, to provide support to their families.



• *since 2019*

 **Comitato
Maria Letizia Verga**
PER LO STUDIO E LA CURA DELLA LEUCEMIA DEL BAMBINO
ONLUS

SAME

Don Gino Rigoldi Foundation, NPO and Comunità Nuova Association, NPO

“BARRHOUSE”, “UNA CASA PER RICOMINCIARE”, AND “EDELWEISS”:
SOCIAL INCLUSION AT THE FOUNDATION OF INTEGRATION.

Social inclusion is fundamental during every stage of life. That's why the Fondazione SAME foundation has chosen to support the Don Gino Rigoldi Foundation and the Comunità Nuova Association, which is connected to it, in the creation of three projects dedicated to integration, reception, and providing support to minors, young men and women, and families, thus allowing them to build a more encouraging life.



BARRHOUSE PROJECT • *since 2017*

To assist the educational community in providing a safe environment in which to raise minors from extremely low income families.



“UNA CASA PER RICOMINCIARE” PROJECT • *since 2017*

To provide young couples in which one member has been recently released from a correctional institution the fundamental residential independence needed in order to start a family and create a new life.



EDELWEISS PROJECT • *since 2017*

To support the university studies of deserving young men and women from low income families.



San Patrignano

STARTING OVER TO CREATE A NEW LIFE.

San Patrignano is an example of a community that welcomes those suffering from drug addiction and marginalisation. The Fondazione SAME foundation collaborates with this organisation which has become a home for many young men and women who have lost their way, and a family for those who need to regain their self-esteem, dignity, sense of responsibility, and enthusiasm.

• *since 2019*



Il Tetto Association

THE RIGHT TO A HOME TO HELP COMBAT SOCIAL HARDSHIP.

The Fondazione SAME foundation provides support to the activities of this Association, established in 2017 with the objective of providing residential independence to people from the poorest sections of society, facilitating the social integration of immigrants and of marginalised, disabled, or elderly individuals.

• *since 2017*



Omnibus 70

FREEDOM OF MOBILITY KNOWS NO AGE.

With Omnibus 70 the collaboration between the Fondazione SAME foundation and the municipality of Treviglio brings important results to the region. The on-call or via reservation, transportation service provides the elderly and disabled within the municipal region the possibility of moving around the city.



• *since 2018*



FAI - ITALIAN ENVIRONMENTAL FUND

WE INVEST IN THE MOST VALUABLE ASSET THAT WE HAVE: ITALY

The Fondazione SAME foundation's commitment to FAI, the most important Italian non-profit organisation in the sector, is a celebration of its historic and unbreakable connection to Italy, expressed through its financial support of FAI's initiatives to safeguard Italy's cultural and artistic heritage and landscape.



• *since 2018*



SAME

Solidarietà Passionista, NPO

HEALTH AND EMPLOYMENT TO BRING A SMILE BACK
TO THE COMMUNITY.

The “Solidarietà Passionista” NPO has founded, in Zenneti, Tanzania, in a poor area at high risk of malaria, a farm intended to create opportunities for employment and professional training and a hospital that will provide primary and basic care and tests. For the latter, the Fondazione SAME foundation participated by supplying furniture as well as medical and diagnostic equipment.

• *since 2019*



Same Diocese

EDUCATION, MECHANISATION, AND CULTIVATION TO FUEL HOPE IN A BETTER FUTURE.

The Fondazione SAME foundation supports the Same Diocese, located in the Kilimanjaro region of Tanzania, providing financial support to the existing vocational, educational and training school.

The support, which will lead to the creation of courses in the agricultural field, has already been used to expand the academic spaces, create a dormitory for students who come from far away, and purchase bicycles for local students to get to school.



• since 2018



Enzo Missoni Oasis, NPO Project

AN AGRICULTURAL ALLOTMENT
TO HELP CULTIVATE IMPROVED HEALTH.

The Enzo Missoni Oasis, NPO, operates in Burkina Faso, a country afflicted by hunger and the climate crisis.

Here it contributes to improving the lives of women, children, and the infirm also through the creation of projects dedicated to agricultural production. Among these is the creation of an agricultural allotment equipped with a drip irrigation system, directly financed by the Fondazione SAME foundation.

• *since 2018*



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Solidarietà Passionista NPO
Tanzania

To support the Fondazione SAME foundation's activities and projects please visit the website at fondazione.same.it

